

# **BIG BUSINESS BOOM** DUE, SAYS BUFFALO

Barometer City Is Confident of Great Trade Prosper-

"WAR ORDERS" START IT, NATURAL COMMERCE NOW

Railway Presidents Assembled at Banquet Are Made Glad by

SEES "GOOD TIMES"

Orders piling up indicate that nanufacturers will be cramped to

Barometric lines — clothing, drygoods, boots and shoes, bank clearings, all show steady gains.

BY HERBERT COREY.

k for a greater trade at home in 1916 than we have ever had." says Buffalo's furnaces manufacturers and merchants. "To that is to be added a larger export trade than we ever dreamed of.

> THE PURE WHITE MINERAL OIL

Harvey W. Wiley, Director Good Housekeeping Bureau of Foods, Sanitation and Health,

falo prediction. Buffalo calls herself a barometer of trade conditions, if the mercury crawis high in the national tube Buffalo is sunny and busy. If it drops low Buffalo registers it. The important fact is—according to Buffalo—that the pendulum here never swings out of reason. She never looks forward to wildly good times. Neither does she experience sadly bad times. In 1967 Buffalo met every pay roll in cash. Other cities issued clearing house certificates. A year ago other cities held meetings to consider what should be done with the unemployed.

"All right," said Buffalo. "Let's meet."

"All right," said Buffalo. "Let's meet."

So Buffalo met. But on canvassing the situation it was decided that no unusual measures of relief were needed. Very few more men were out of feel that in some ill-defined way they its the truth," said the manager of the relations was some of its merchants have awakened to exawakened to exawate of the repair and the port postport part and the port postport part and the

Especial interest attaches to this Buf- and a dozen sidelines bring money into

NOT THE RESIDENCE OF THE PARTY OF THE PARTY

GOOD TIMES"

AREAD THIS TEAR

Interest Peace and Many middle-of-the-rode-inces and most of her claims to be at the control of the world thriften presidents. The world for the world thriften president was actually part of the world thriften micro do interest the most of the world thriften micro do interest the micro do interest the most of the micro do interest the micro do interest

## SHAKESPEARE FESTIVAL PLANNED FOR CAPITAL

Movement Launched at Recital Given at Home of Mr. and Mrs.

Proposed That Event Be Held in One of the City's Parks Some

Washington may have a Shakespean ean festival next spring, in commemo ration of the 300th anniversary of the

With this idea in view, Mr. and Mrs R. D. Shepherd invited a number of their friends to a Shakespeare recital Sunday afternoon at their residence 1925 Biltmore street, when a move-

Already their guests, representing va rious sets of Washington society, have hand, and expressed the hope that during the coming spring the city may be brought closer to the great Elizabethan

The idea of those in charge of the effort is that the proposed festival shall be held outdoors in one of the parks of the city, and in continuing the work inaugurated it is expected that a series of Sunday afternoon teas, musicals and recitals will be given. Mrs. Archibald Gracie will be the hostess Sunday afternoon at her home on 16th effects. afternoon at her home, on 16th street

## Those Backing Movement.

Included in the list of those who me ment for the proposed festival ar Mrs. Archibald Gracie, Mrs. Isaac W. Buffalo into that salesman until the Littell, Senator and Mrs. Gore of Ok-Don't think that story was not spread among the selling fraternity.

Fortunately for Buffalo during the slump several of the important manufacturers had begun to take a live interest in our export trade. In one case an export manager was employed four years ago. The company had never done any export business. The new manager put in one solid year studying the situation. When he began selling he knew more about export conditions than many men who have been in the trade all their lives.

"It was a godsend uring seven months of the worst industrial depression," he said, speaking of his company's export trade. "It kept our factory going on pretty nearly full time."

"Due, of course to the war."

of San Francisco, Douglass Bulloch, William M. Conrad, Mrs. John Heath and Mrs. Gregory of Callfornia, Mrs. Glimer Brenizer, Judge Blount of Georgia, Miss Clayson, Gray Dawson, A. H. Van Buren, Mr. and Mrs. Daniel Smith Gordon, Miss Frances Walker, Miss Bulloch, Mr. Wingate, Mrs. Oli, and Mrs. Ames, Capt. Perry De Leon and Mr. and Mrs. Josselyn. In several cities of the country, including New York and St. Louis, Shakespearean festivals are to be held this year, and at the meeting at Mrs. Shepherd's it was brought out that Washington's leading people should lend their assistance to such an enterprise.

Give Shakespearean Readings. Don't think that story was not spread of San Francisco, Douglass Bulloch, William M. Conrad, Mrs. John Heath

## Give Shakespearean Readings.

"Due, of course, to the war."

"Due, of course, to the war."

"Not due to the war," he contradicted, emphatically. "Due to hustling. Our strongest competitors are English firms, and they have fought us harder during the war than ever in time of peace. One of our best markets is in Australia and New Zealand, and we have had to sell there through our Canadian agents, because of the anti-American feeling that has been aroused in this war. But we got the business." Give Shakespearean Readings.

Mr. Shepherd, known to the stage as R. D. MacLean, and a leading Shakespearean artist in such parts as Othello, Richard III. Brutus and Shylock, gave a program including passages from "As You Like It," "The Merchant of Venice" and "Richard III." Mr. Shepherd was presented to the audience by Judge Blount of Georgia and was followed by an address on Shakespeare by Mrs. Lamm, after which A. H. Van Buren rendered a portion of Antony's oration from "Julius Caesar."

The meeting concluded with the bargaining scene from "The Merchant of Venice." in which Mr. Shepherd played Shylock and Mr. Van Buren, Bassanio.

Mrs. Shepherd is known to the stage as Miss Odette Tyler, and starred under the direction of the late Charles Frohman in "The Heart of Maryland," "Shepandosh" "Men and Woorn" and Woorn and Woorn" and Woorn and Woorn and Woorn and Woorn and Woorn and word cheering wildly and immense crowd cheering wildly and immense crowd cheering wildly and waving hats and handkerchiefs: a brans band tried in vain to make itself heard above the din. Van band tried in vain to make itself heard above the din.

This was an earnest of the welcome awaiting hat tain and handkerchiefs: a brans band tried in vain to make itself heard above the din.

This was an earnest of the welcome awaiting the train all the rest of the way to Constantinople. All Stamboul seemed to have emptied its houses to line the rain all the Stamboul seemed to have emptied its houses to line the rain all the Stamboul seemed to have emptied its houses to line the rain all the Stamboul seemed to have emptied its houses to line the rain all the Stamboul awas Australia and New Zealand, and we have had to sell there through our Canadian agents, because of the anti-American feeling that has been aroused in this war. But we got the business."

Domestic Business Good.

This man says his domestic trade was never so good, nor were prospects ahead ever so flattering. The so-called barometric lines—meats, foundry products, flour and grist, etc.—at the time of inquiring were all better than the previous best. The dry goods store that serves the "silk stocking" trade of Buffalo reports that 1915 was better than 1914, and 1914, for an unexplained reason, was the best in the history of the store. Another dry goods store which serves a less exclusive class of the store. Another dry goods store which serves a less exclusive class of the store. Another dry goods store which serves a less exclusive class of the store. Another dry goods store which serves a less exclusive class of the store. Another dry goods store which serves a less exclusive class of the store.

One Falls on Steps.

J. Frank Seaborn, 2417 Nichols ave-

nue, complained to the police of the

off a street car yesterday afternoon by

Chamber of Commerce in Levant. The American Chamber of Commerce eleventh precinct that he was knocked for the Levant has been incorporated off a street car yesterday afternoon by an intoxicated colored man. The accident happened near 11th and O streets southeast, he stated, and it was necessary for him to have a physician dress injuries he sustained over his left eye and to his hand.

John Hayes, 1236 10th street northwest, and Frederick White, 61 Fenton street northeast, both colored, last night were knocked down by a street car while crossing on 7th street northwest between L and M streets. The police took them to Emergency Hospital, where it was found they were only slightly injured.

Frank Huntoon, 913 9th street northwest, fell on the steps of a 9th street theater yesterday afternoon and sustained a slight injury to his head. He was taken to Emergency Hospital. by certificate filed with the recorder

## FIRST BALKAN TRAIN GETS A GLAD WELCOME

Constantinople Enthusiastic Over Reopening of Railway Communication With Berlin.

ondon, January 19, 5:47 a.m. (delayed) .- Train communication between Berlin and Constantinople was opened this evening with the arrival here of German and Austria-Hungarian chambers of commerce and other leading Austro-Hungarian business men, offi-

ness. The absence of friction, which in itself was the chief feature of the tain must be prepared to maintrip, might, of course, have been expected between Semlin and Sofia and Constantinople, where it was not interfered with by the regular traffic, but the run through the fertile but deserted Morava valley over a well ballasted roadbed, where every bridge was in perfect order, made it hard to believe that this part of Serbia had but lately been the scene of desperate hostilities and that almost every bridge and culvert, and literally miles of roadbed, had been rebuilt since the conclusion of the Serbian campaign.

Delay in Mountains.

Only on the short mountain section

The nation must be prepared to maintain tain and to defend the principles upon which it was founded—equality, liberty and to justice.

New Jersey's workmen's compensation law, the state's system of public instruction, the state's system of public instruction, the measures in force in the state for control and regulation of public service corporations, were citted by Winthrop M. Daniels, members of the interstate commerce commission, in an address.

He expressed stanch support of the administration's policy of "watchful waiting" and deplored any impulsive response to "ill-advised projects that are springing up on all sides." He decried "belligerent pacifism" and "militarism."

A number of speakers in brief talks

Only on the short mountain section between Nish and Pirot, where the road was carried under great engineering difficulties through rugged gorges and where the Serbs had time to carry out thoroughly their work of destruction in the early stages of their retreat, was the running time at all slow. The traffic department's caution was increased by a rumor that a band of Serbs had planned to dynamite one of the viaducts.

During the rest of the trip the train ran virtually on the same schedule as before the war.

During the rest of the trip the train ran virtually on the same schedule as before the war.

Throughout Turkey the train received a particularly enthusiastic received a particularly enthusiastic received a particularly enthusiastic received a received a particularly enthusiastic received a particularly ent

### Large Party Greets Train. A large party of Turkish officials and

journalists met the train at San Stefano. The reception here was almost typically American in enthusiasm. speeches of welcome were made; the station platform was jammed with an

ucts, flour and grist, etc.—at the time of inquiring were all better than the previous best. The dry goods store that serves the "silk stocking" trade of Buffalo reports that 1915 was better than 1914, and 1914, for an unexplained rether than 1915, and 1914, for an unexplained rether than 1914, and 1914, for an unexplained rether than 1915, and 1914, for an unexplained rether than 1912, which was its best year.

Real estate did not begin to pick up until late October, but there was a local reason for that. Just before the war Canadian interests had invested heavily in Buffalo real estate. The plan was to spend \$7,000,000 in building homes for workingmen. The war put an end to short for purely neighborhood reasons resulted in a number of homes being thrown on the market. In the early days of the war no one wanted and the streets were thronged. The forman in "The Heart of Maryland," "Secret Server S association is a branch of the National Photographers' Association, and in-cludes persons engaged in all branches of photographic work.

### Mrs. Harry Kiser Asks Alimony.

Justice McCoy of the District Su preme Court has cited Harry Kiser, at employe of the Treasury Department, to show cause Friday why he should not pay alimony to his wife, Lillie Kiser. The court's order is based on a petition for maintenance filed by the wife, through Attorney Martin J. McNamara. Mrs. Kiser tells the court she was married October 8, 1912, and that there are no children. Cruelty, deserting

tion and non-support are alleged.

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## **NEW JERSEY SOCIETY** AT ANNUAL BANQUET

Praise of President Wilson and

declarations in favor of adequate preparedness for the maintenance of peace were the keynotes of addresse made last night at the annual banque of the New Jersey State Society of the District of Columbia, held at Rauscher's CONSTANTINOPLE, January 17, via Speakers at the banquet included mem bers of the New Jersey delegation in ident was unable to be present. Speak the first through Balkan train. On ers referred to him as "the man a coard were the presidents of various the helm of the ship of state, guiding the American nation through one of the greatest crisis it has fecad in its his

cials, representatives and a party of newspaper men from the Teutonic allied countries and the United States.

The arrangements for the passage of the first train worked with smooth-



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